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OFFICE OF THE SECRETARY  
FEDERAL MARITIME COMM

VENEZUELAN DISCUSSION AGREEMENT  
FMC Agreement No. 203-011383-045  
(2d Edition)  
Sixth Revised Page No. 3

HAMBURG SÜDAMERIKANISCHE  
DAMPFSCHIFFFAHRTS-GESELLSCHAFT KG  
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2000 Hamburg 11 Germany

SEABOARD MARINE LTD.  
8050 N.W. 79th Avenue  
Miami, Florida 33166

~~KING OCEAN SERVICE DE VENEZUELA~~  
KING OCEAN SERVICES LIMITED, INC. ("KING OCEAN")  
7570 N.W. 14th Street 11000 NW 29<sup>th</sup> Street  
Miami, Florida ~~33126~~ 33172

SEAFREIGHT LINE  
c/o Seafreight Agencies, Inc.  
2800 N.W. 105<sup>th</sup> Avenue  
Miami, Florida 33122

ARTICLE 4: GEOGRAPHIC SCOPE OF THE AGREEMENT

The geographic scope of this Agreement shall include the trade between United States (including Puerto Rico) ports, and inland and coastal points via such ports, and ports in Venezuela, and inland and coastal points via such ports (the "Trade").